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# HERITAGE REPORTING CORPORATION

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# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of:

) WT DOCKET No.: 94-147
)
JAMES A. KAY, JR.
)
Licensee of one hundred fifty )
two Part 90 licenses in the
)
Los Angeles, California area.

Room 1, Courtroom A-363 The Portals Building 445 12th Street, S.W. Washington, D.C.

Tuesday, January 19, 1999

The parties met, pursuant to the notice of the Judge, at 9:00 a.m.

BEFORE: HON. JOSEPH CHACKIN

Chief Administrative Law Judge

#### APPEARANCES:

On behalf of James A. Kay, Jr.:

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APPEARANCES (cont.):

On behalf of the Federal Communications Commission:

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### <u>E X H I B I T S</u>

	<u>IDENTIFIED</u>	RECEIVED	REJECTED
James J. Kay, Jr.:			
9	prev.		2454
15	prev.	2403	
16	prev.	2410	
19	prev.		2460 (w/d)
21	prev.	2412	
22	prev.	2413	
31	prev.	2415	
36	prev.		2421 (w/d)
64	2372	2374	
65	2383	2391	
66	2385	2391	
67 // // //	2501	2508 (F	2.2-56)

	<u>IDENTIFIED</u>	RECEIVED	REJECTED
<u>WTB</u> :			
292	prev.	prev.	2424
293	prev.	prev.	2426 (w/d)

Hearing Began: 9:00 a.m. Hearing Ended: Recess Began: 12:00 a.m. Recess Ended:

4:00 p.m. 1:15 p.m.

1	PROCEEDINGS
2	CHIEF JUDGE CHACKIN: Are there any preliminary
3	matters?
4	MR. KELLER: Yes, Your Honor. I'm going to make
5	my perennial motion, this time a little more specific, renew
6	my motion on the Paul Oei testimony and I have specific
7	transcript references at this point.
8	I'm asking that transcript pages 1352, line 24,
9	through 1372, line 15, be stricken, and that's the testimony
10	regarding the May, 1992
11	CHIEF JUDGE CHACKIN: Excuse me, I didn't get it.
12	1352
13	MR. KELLER: Page 1352, line 24, through 1372,
14	line 15. And, but for descriptive purposes, that's Mr.
15	Oei's testimony regarding the May, 1992 inspection, the
16	cross-link, repeater-link, whatever you want to call that
17	device.
18	This does not affect Mr. Oei's testimony regarding
19	his own 1997, I believe it was, inspection of Mr. Kay's
20	facilities. I've already argued the reasons for it.
21	CHIEF JUDGE CHACKIN: Could you summarize them,
22	briefly?
23	MR. KELLER: Well, basically, that this presumably
24	is being offered as evidence relevant to the interference
25	issue designated in this case. But, the testimony goes

- solely to an inspection of this link at the Van Nuys office
- 2 conducted in May of 1992. That matter was already,
- 3 subsequent to that inspection, that matter was the subject
- 4 of both a notice of apparent liability, which was timely
- 5 responded to, following which a forfeiture order was issued,
- as to which a timely petition for reconsideration was filed.
- 7 I would note that neither of those two items made a finding
- 8 of malicious or harmful interference, number one. Number
- 9 two, the petitions for reconsideration remain pending, so
- 10 it's a separate matter. And, number three, if I submit that
- 11 this were what the Commission had intended when it
- designated the malicious interference issue, it would have
- 13 said so.
- 14 CHIEF JUDGE CHACKIN: What's your response?
- 15 MR. SCHAUBLE: Your Honor, we do not have the
- transcript at this time, so we can't comment specifically.
- 17 Generally, we would say first that the notice of apparent
- liability did not specifically address the issue of willful
- 19 and malicious interference. I don't think there's any undue
- 20 duplication here.
- 21 You'll notice there's apparent liability
- 22 addressing different rule violations arising from that
- 23 inspection.
- 24 CHIEF JUDGE CHACKIN: But, it was the same
- 25 inspection?

- 1 MR. SCHAUBLE: It was the same inspection, Your
- 2 Honor.
- 3 CHIEF JUDGE CHACKIN: Mr. Oei saw the same,
- 4 reviewed the same machinery.
- 5 MR. SCHAUBLE: I would say, Your Honor --
- 6 MR. KELLER: Let me briefly say --
- 7 CHIEF JUDGE CHACKIN: Let me finish with him.
- 8 Apparently, Mr. Kellett was going to go back to his people
- 9 and come back and let us know what they thought about the
- 10 matter.
- 11 MR. SCHAUBLE: Your Honor, I would make one note.
- 12 I think there's a concern about duplicity of forfeitures
- here somehow, and I don't think, you know --
- 14 CHIEF JUDGE CHACKIN: I mean, as to the situation
- 15 where they reviewed the same equipment and in one case, they
- 16 didn't consider it to be malicious interference, as you say,
- 17 and didn't charge him with it, and now you're viewing the
- 18 same equipment now, you're alleging a malicious
- 19 interference. Isn't there any inconsistency there? I mean,
- 20 they had the opportunity to view it and to make the same
- 21 judgment at the time of the notice of apparent liability.
- 22 What happened since then -- you then change that and now
- 23 view it as malicious interference, but they didn't feel it
- 24 was at the time of the inspection.
- 25 MR. KNOWLES-KELLETT: I think that it's not

- 1 inconsistent, Your Honor. The reason is, they cited him for
- 2 unlicensed use of the repeater, and they didn't have to make
- a finding of interference to issue the notice of apparent
- 4 liability. And, we think, combined with testimony that
- 5 mostly goes to the admissions of Jensen, Jensen being told
- 6 by Mr. Kay that he was causing interference, combined with -
- 7 and we were thinking there would be better testimony on
- 8 this, quite frankly, Your Honor, from Mr. Cordaro. Mr.
- 9 Cordaro did not remember --
- 10 CHIEF JUDGE CHACKIN: So, the sole basis of it is
- 11 the Jensen testimony that he was told by Mr. Kay?
- 12 MR. KNOWLES-KELLETT: That combined with that
- 13 would be our case --
- MR. SHAINIS: Your Honor, I don't believe my
- 15 recollection is that Jensen's testimony was that he
- 16 witnessed any interference.
- 17 CHIEF JUDGE CHACKIN: Oh, clearly, he didn't
- 18 witness any. Nor, did he participate in any. He claims
- 19 that at some point, Mr. Kay told him that he used it for
- 20 that purpose, but that's it.
- 21 MR. SHAINIS: I don't believe that was his
- 22 testimony.
- MR. KELLER: Your Honor, I want to also point out
- 24 that I strongly disagree that the notice of apparent
- liability and the forfeiture orders, because they didn't

- 1 cite for interference, somehow leaves that issue open.
- I would note that the May, 1992 inspection was,
- 3 indeed, an inspection arising out of an enlarged
- 4 interference complaint. They were there inspecting
- 5 interference. When they got there, the best they could do
- 6 was find a typical violation which we dispute anyway, and
- 7 that's a matter that's being argued in the other proceeding.
- 8 But, I mean, I find it strange to say you can
- 9 investigate somebody for an interference complaint in 1992,
- write him up, not charging him with interference and then,
- 11 you know, three years later, designate him for a hearing on
- 12 an interference issue, and not even mention that, oh, by the
- way, this is the 1992 matter that's still pending that's the
- reason for this issue. I don't get that.
- 15 CHIEF JUDGE CHACKIN: What's your answer to that?
- Weren't you investigating an alleged interference problem
- when you conducted the inspection in 1992?
- 18 MR. KELLER: The witness so testified.
- MR. KNOWLES-KELLETT: Your Honor, I don't think
- there's any dispute. It was an alleged interference.
- 21 CHIEF JUDGE CHACKIN: But, you didn't find any
- interference. Now, all of a sudden, on the same basis,
- 23 you're alleging interference, malicious interference. Isn't
- 24 that a little inconsistent? I mean, what happened since
- 25 then -- it's the same evidence, that would now cause you to

- 1 believe it was malicious interference when the purpose of
- the investigation, which resulted in apparent liability, was
- 3 an allegation of malicious interference? You have no
- 4 explanation, I assume, for that?
- 5 MR. KNOWLES-KELLETT: No further than I already
- 6 explained to you, Your Honor, that it's not inconsistent to
- 7 have just, to cite them for one-rule violations when there
- 8 are multiple-rule violations. You know, the field office
- 9 just cited the unlicensed operation.
- 10 CHIEF JUDGE CHACKIN: Even though they
- investigated malicious interference, and apparently they
- found no malicious interference? They didn't cite him for
- 13 that.
- MR. KNOWLES-KELLETT: Well, I disagree with that.
- 15 I agree that they did not cite them. I don't agree that
- 16 they did not find it.
- 17 MR. KELLER: So, in my understanding, if an
- 18 investigator shows up, I cooperate, he investigates, he
- 19 cites me for whatever, I take care of whatever it is I'm
- 20 cited for, but I don't assume that's it? I mean, for the
- 21 rest of my life, I have to worry that still someday, two,
- three, four years down the road, I'm going to get designated
- 23 for something regulating in that investigation that he chose
- 24 not to put in his report? I mean, that's what we're saying
- 25 here. That doesn't make any sense.

And, I still come back to, I don't even care what 1 2 the Bureau says. My point is, I don't think this is what 3 the Commission could possibly have intended when they designated a malicious interference issue. If it was, it 4 seems to me they would have referenced the earlier 5 6 proceeding and disposed of it. 7 The HDO does not talk about what is the instance of interference that's alleged. I submit that if there was 8 a matter of an outstanding proceeding, they would have so 9 10 said. So, my objection really is that this evidence, if 11 12 this is the evidence to the interference, it goes beyond the scope of the designated issue. Because whatever the 13 designated issue means, it does not mean things rising out 14 of that May, '92 inspection. 15 MR. SCHAUBLE: Your Honor, there's nothing in the 16 17 HDO which acts as a limitation in any way in terms of the evidence that's allowable in the issue. Your Honor, the 18 Bureau would believe that, you know, if there was an intent 19 to have limitation of that sort in the issue, such a 20 limitation would have been included within the HDO. 21 CHIEF JUDGE CHACKIN: So, are you saying you're 22 23 qoing to abandon the notice of apparent liability, or what? You're going to press it to proceedings? Just what? 24 25 is the position of the Bureau? Isn't there a bit of piling

- 1 on here?
- 2 MR. KNOWLES-KELLETT: We're not in charge of the
- 3 notice of apparent liability, Your Honor. That's a CIB
- 4 matter, and --
- 5 MR. SHAINIS: Isn't that the same Bureau?
- 6 MR. SCHAUBLE: No.
- 7 MR. SHAINIS: I'm sorry, you're right, I take that
- 8 back.
- 9 CHIEF JUDGE CHACKIN: Well, I'll have to --
- MR. KNOWLES-KELLETT: I think, Your Honor, that
- it's very simple if it goes to the weight of the case. If
- 12 it doesn't demonstrate malicious interference, as Mr. Keller
- 13 says, the finding of facts should so read. You know, you
- 14 don't have to strike the testimony to find that it's not
- 15 sufficient.
- MR. KELLER: You're right, I don't see that the
- 17 evidence proves, that I'll say from my post-findings. My
- 18 point right now is that the evidence is beyond the scope of
- 19 the designated issue.
- 20 MR. KNOWLES-KELLETT: I think it's a much easier
- 21 thing to reach if we show our burden. You know, you're
- 22 making two arguments.
- 23 CHIEF JUDGE CHACKIN: Well, do you feel you've
- 24 established your burden under the issue, based on the
- 25 evidence?

- 1 MR. KNOWLES-KELLETT: The evidence is in the
- transcripts, Your Honor.
- 3 CHIEF JUDGE CHACKIN: Well, you know what's been
- 4 offered.
- 5 MR. KNOWLES-KELLETT: Your Honor, we've only
- 6 reviewed the transcript. We may not be making a finding on
- 7 this regard, we may be.
- 8 CHIEF JUDGE CHACKIN: All right, I have to review
- 9 those transcript pages before I make a determination what
- 10 I'm going to do. I'll look at the transcript.
- 11 MR. KELLER: The only other preliminary matter I
- have is, again, is the various Carla Pfeifer Exhibits 294
- through 304, with some exceptions. And, again, my
- 14 outstanding question is whether or not I can get
- 15 clarification, were these, in fact, copies of the documents
- 16 that she testified she gave to, I believe, Mr. Nakamiya?
- MR. SCHAUBLE: Your Honor, on that point, we
- 18 cannot be certain as to whether these copies were copies
- 19 that came, were copies handed to the FCC by Ms. Pfeifer, or
- 20 copies that came from our files.
- 21 With respect to one of the exhibits, we have found
- 22 a date-stamped copy of the --
- MR. KELLER: Can I ask you, if it came from your
- 24 files, it would have had date stamps, would they not?
- MR. SCHAUBLE: Not necessarily.

MR. KNOWLES-KELLETT: Some of them were date 1 stamped on the back, and we can't find originals. 2 3 originals would be -- and we had people search and search, 4 and all they could find was copies and they said --MR. KELLER: Copies? Which exhibit is this? 5 This is an extant copy of which exhibit? 6 7 MR. SCHAUBLE: One moment, Your Honor. MR. KELLER: Well, I can compare them. 8 MR. SCHAUBLE: I've just handed counsel a date-9 10 stamped copy of WTB Exhibit 298, which is the August 3, 1987 letter, and it has a date stamp on it of August 10, 1987. 11 MR. KNOWLES-KELLETT: There's no reason to burden 12 13 the record with another copy of it. MR. KELLER: No, I just want to keep it with my 14 15 I have nothing else, Your Honor. copy. 16 CHIEF JUDGE CHACKIN: Well, let me say this with 17 respect to the Oei matter. Is there a case precedent which prohibits the use of evidence which is, you know, a 18 19 situation you have here where there is a notice of apparent 20 liability that are both dealing with the same subject matter 21 and the only charges are under one set of rules and the 22 bringing up of that matter and the hearing designation? I realize that in a matter of fairness, it does 23 24 raise a very substantial question. The question is, as a

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matter of law, is it improper to do so? That's my

25

- 1 difficulty in acting on whether to grant the motion to
- 2 strike.
- MR. SCHAUBLE: Your Honor, I would note one point
- 4 in that regard, and that is, under the statute, since Mr.
- 5 Kay has not paid the notice of apparent liability, he could
- 6 not use nor is apparent liability a forfeiture order, as any
- 7 sort of evidence in this proceeding, because the Act is
- 8 quite specific that until a notice of apparent liability has
- 9 been paid --
- 10 CHIEF JUDGE CHACKIN: But, you have now withdrawn
- the notice of apparent liability. You're not relying on
- this proceeding. You want to do both. You want to maintain
- 13 your right to seek payment on the notice of apparent
- 14 liability and also charge him in this proceeding under the
- issues, as engaging in malicious interference. That's what
- 16 I'm talking about as a matter of fairness.
- But, as a matter of law, my difficulty whether or
- 18 not it's improper is a matter of law, and I don't' know the
- 19 answer to that.
- 20 MR. KELLER: Well, Your Honor, I don't know that I
- 21 have any cases to seque now, but I would say as a matter of
- 22 law, I would make two points. One is to sort of reiterate
- 23 the point that I've made and perhaps with some time and
- thought, I could articulate it better, but it's essentially
- 25 that I believe it is within your purview to determine what

- 1 you may think or what you interpret the Commission as having
- 2 meant when it designated certain issues and what are
- 3 considered to be within the scope of those issues and what
- 4 are not. And, that's one point.
- 5 Secondly, even assuming you overrule the objection
- on that ground and this evidence does come in, for whatever
- 7 it's worth under that issue, subject to my reviewing the
- 8 statute, I would submit that no forfeiture could attach to
- 9 this, not because there's another forfeiture outstanding --
- 10 that's one problem -- but, I believe there's a statute of
- 11 limitations on forfeitures. I don't believe the Commission
- 12 can institute forfeiture proceedings for things that it's
- 13 known about for more than a year. And, that certainly would
- 14 be true here.
- They designated this HDO OSC in December of '94.
- 16 This matter was something that was inspected and
- investigated by them and all the testimony we've heard goes
- 18 back to May of 1992. So, I guess what they're saying is,
- 19 they can conduct an inspection in May of '92, issue a
- 20 forfeiture then, and then, three years later, still revoke
- 21 you for it, notwithstanding the forfeiture. But, they
- 22 certainly can't impose a forfeiture.
- 23 CHIEF JUDGE CHACKIN: In this proceeding?
- MR. KELLER: I don't think so.
- MR. SHAINIS: I agree, Your Honor.

- MR. KNOWLES-KELLETT: We agree, Your Honor. Any
- 2 forfeitures --
- 3 CHIEF JUDGE CHACKIN: All right, let's proceed.
- 4 MR. SHAINIS: Your Honor, I'd like to cross-
- 5 examine Mr. Kay at this point.
- 6 CHIEF JUDGE CHACKIN: All right. Mr. Kay has been
- 7 previously sworn and is still under oath. Do you understand
- 8 that, Mr. Kay?
- 9 Whereupon,
- JAMES A. KAY, JR.
- 11 having been previously duly sworn, was recalled as a witness
- 12 herein, and was examined and testified further as follows:
- 13 THE WITNESS: Yes, I do.
- 14 CHIEF JUDGE CHACKIN: All right.
- MR. SHAINIS: Your Honor, I am giving the witness
- 16 Bureau Exhibits 1 to 20.
- 17 CROSS-EXAMINATION
- 18 BY MR. SHAINIS:
- 19 Q Mr. Kay, would you please look at Bureau Exhibit
- 20 1, and that has been admitted into evidence in this
- 21 proceeding. It is a January 31, 1994 letter addressed to
- 22 you from the Federal Communications Commission and it's
- 23 signed by W. Riley Hollingsworth. Do you have that in front
- 24 of you?
- 25 A Yes.

- 1 Q Could you review it briefly?
- 2 A Yes.
- 3 Q Do you recall receiving this letter on or about
- 4 January 31, 1994?
- 5 A It was in early February, yes.
- 6 Q And, did you review the letter when you received
- 7 it? Did you read the letter when you received it?
- 8 A Yes, I read through it.
- 9 Q What did you do with it after you read through it?
- 10 A I faxed it to my attorneys.
- 11 Q Your attorneys were?
- 12 A Brown and Schwaninger.
- Q At this point in time, how long had they been
- 14 representing you?
- 15 A At least four years, if not five. Maybe six.
- 16 Q What was the nature of their representation? Was
- 17 it relative to matters before the Federal Communications
- 18 Commission?
- 19 A They represented me before the FCC.
- 20 Q They had handled responding to other matters from
- 21 the FCC, is that correct?
- 22 A Yes.
- 23 Q Did you give them any instructions when you sent
- them the January 31, 1994 letter?
- 25 A Just to review it and respond.

- 1 Q I'm sorry, just to review it and --
- 2 A Just to review it and to respond.
- O Okay. At the time this letter was received by
- 4 you, forgetting just for the moment the input of your
- 5 attorney -- and, by the way, for the record, your attorneys
- 6 were --
- 7 A Brown and Schwaninger.
- 8 Q How easily could you have supplied the information
- 9 requested in this letter?
- 10 A It was basically impossible.
- 11 Q Could you explain why it was basically impossible?
- 12 A Two weeks previously, my shop and home had been
- severely damaged by the Northridge earthquake. My entire
- 14 business and home were in a total disarray. We were
- 15 attempting to rebuild, put things back, as well as meet
- 16 urgent customer needs.
- 17 Q Expand, please, when you say total disarray,
- 18 relative to your business? Explain the extent of the
- 19 damage?
- 20 A Basically, the buildings looked liked they'd been
- 21 picked up, shaken violently up and down and sideways, and
- then placed back down. Nothing was where it belonged.
- 23 Bookcases fell over. The floors were strewn with books and
- 24 papers. My desk collapsed, spewing hundreds of files all
- over the floor. Credenzas collapsed, spewing files

- 1 everywhere.
- 2 The primary computer was damaged at my shop.
- 3 Water pipes, the water heaters were fractured, spewing water
- 4 all over everything. Electricity was out. Basically, the
- 5 place was a disaster. Huge racks that we had radios on in
- our storage room had teepeed. They'd fallen over, dumping
- 7 all their contents on the floor, till there was nothing but
- 8 a pile of radios three feet tall.
- 9 Some areas were almost impossible to get into,
- 10 because doors were blocked. You had to use alternative
- 11 routes to even get in the various parts of the shop. It was
- 12 basically like a horde of vandals had descended for a number
- of hours, with the intent of doing nothing but wrecking the
- 14 place.
- 15 Q I'd like you to look at, if you would, at Bureau
- 16 Exhibit 2, which is an April 7, 1994 letter addressed to
- 17 Riley Hollingsworth from Dennis Brown.
- 18 A Yes.
- 19 Q Did you see that letter on or about April 7, 1994?
- 20 A Yes, I would have.
- 21 Q What was the nature of your review of the letter?
- 22 A I would have scanned through it.
- 23 Q If you could recollect, or to the best of your
- 24 recollection around this period of time, what was your
- 25 principal concern relative to responding or to the extent

- 1 you could provide information to the Commission, what was
- 2 your concern about providing the information?
- A I don't -- please repeat the question.
- 4 Q What was your principal concern to the extent that
- 5 you could provide information to the Commission about
- 6 actually providing any information to the Commission?
- 7 A We would provide information as we possibly could.
- 8 The request was just so massive, it was impossible to deal
- 9 with.
- 10 Q Tell me about your concerns about confidentiality.
- 11 A I was very concerned, because what had been asked
- for was literally the entirety of the most confidential
- information of my company. The release of that information
- 14 to the public would not only adversely affect my company,
- 15 but my customers, as well. It is -- radio shops just do not
- release the system configuration of their customers' radio
- 17 systems to the public. It's like releasing private
- 18 citizens' cellular telephone numbers. It's just simply not
- 19 done.
- The consequences to my company would be direct and
- 21 economic. It would probably ruin my company. My customers
- 22 expect me to maintain confidentiality of their records and
- their system configurations. I can't just release
- 24 customers' information to the public. Can you imagine the
- 25 liability of releasing an armored transport company's

- 1 frequency codes to the public? All it takes is one robbery
- where the bad guys know the frequency information and
- 3 there's big trouble.
- 4 The same goes with alarm response companies and
- 5 armed guard companies. We just cannot release that
- 6 information to the public under any circumstances. To do so
- 7 would endanger lives and property of my customers, their
- 8 employees, and the liability to my company would be
- 9 incredible.
- 10 Q Thank you. Would you look, please, at Bureau
- 11 Exhibit 3? This also is a letter dated April 7, 1994,
- 12 addressed to Riley Hollingsworth, signed by Curt Brown of
- the law firm of Brown and Schwaninger.
- 14 A Yes.
- 15 Q Did you see this letter on or about April 7, 1994?
- 16 A I would have, yes.
- 17 Q Could you describe the nature of your review of
- 18 this letter?
- 19 A I would have read or scanned through it for the
- 20 general content. I doubt I sat and read it word for word or
- 21 analyzed it.
- Q Why would you not have analyzed it or read it word
- 23 for word at this period of time?
- 24 A I was very busy with dealing with the earthquake,
- 25 with meeting the financial obligations I had at the time. I

- 1 was spending an inordinate amount of time with earthquake
- 2 recovery, with helping customers, not to mention the
- 3 continuous aftershocks that were being received at that
- 4 period of time, which went on for six months after the
- 5 earthquake.
- 6 Q Please look at Bureau Exhibit 4, which is a May
- 7 11, 1994 letter addressed to you, signed by Riley
- 8 Hollingsworth.
- 9 A Yes.
- 11 A Yes.
- 12 Q Would you note, the last paragraph, the Commission
- is requiring you to file 50 copies of your response, do you
- 14 see that?
- 15 A Yes.
- 16 Q What was your reaction to that request?
- 17 A It was totally incredulous to me.
- 18 Q Why?
- 19 A Because when -- I knew of no reason whatsoever why
- the Commission would ever want 50 copies of the most
- 21 confidential information of my company for any other purpose
- 22 but to distribute it. We had asked for confidentiality,
- 23 they had refused it. When we said we were going to
- 24 copyright it, now they want 50 copies of it.
- I had dealt with the Commission before and

- 1 requests of confidentiality had been routinely granted. It
- was customary, it was never a problem receiving
- 3 confidentiality from the Commission. And, here they were
- 4 denying it. Then we said, well, we have to get this
- 5 somehow. We're going to copyright it and they want 50
- 6 copies. What could they possibly want 50 copies for, but to
- 7 give it to exactly everybody I didn't want to have it? My
- 8 competitors who are public and who knows who, anybody
- 9 conceivably that asked for it. I just couldn't do that. It
- 10 was extraordinary. I was flabbergasted and dismayed.
- 11 Q Were there any other events that occurred around
- or prior to this time that heightened your concern about
- 13 confidentiality, or that the Commission would not keep the
- 14 information confidential?
- 15 A Yes, there was.
- 16 0 What were those events?
- 17 A I had filed in the previous year a letter that a
- 18 customer called Thompson Tree Service was now constructed
- 19 and asked the Commission to look into it. I knew they
- 20 weren't constructed, because we went and visited them. We
- found that they weren't, but they refused to do anything
- 22 about an obsolete license.
- 23 Q They meaning the Commission?
- 24 A The customer, the customer, Thompson Tree, refused
- to do anything but they said they wanted to keep their

- 1 license. We said, well, it's already canceled automatically
- 2 because you haven't used it in a couple of years. You told
- 3 us this.
- They said, oh, yeah, well, we don't want to do
- 5 anything with it. Okay, we sent a letter into the
- 6 Commission reporting the matter. We didn't hear anything
- 7 from the Commission, so then we filed a finder's preference
- 8 against the license.
- 9 Q Explain what you mean by a finder's preference,
- 10 for the record?
- 11 A The Commission put in a program which it called
- the Finder's Preference Program. Basically, it encouraged
- licensees to play policeman, to go locate desirable licenses
- in the exclusive part of the spectrum from 470 MHz upwards,
- 15 to determine licenses that had not been in use or had not
- been constructed, and then the licensee could file a prima
- 17 facie case. That license had not been constructed or had
- 18 been discontinued for a period greater than one year, and
- 19 thus lay claim or file for a preference against that
- license. The Commission would then investigate after the
- 21 filing is made, it was determined the licensee was correct
- 22 and certain other criteria, the licensee would be awarded a
- 23 preference to apply for a targeted license in an occupied
- 24 spectrum, thus rewarding a licensee for his investigative
- 25 efforts by giving them the license that they had located

- 1 that was out of compliance with the rules.
- This is what we did with the Thompson Tree Service
- 3 license when they refused to cooperate when we contacted
- 4 them directly.
- 5 Q All right, and continue, please, as to what
- 6 happened?
- 7 A Well, we had filed the finder's preference. The
- 8 Commission had wrote to Thompson Tree. They apparently did
- 9 not get a reply the first time and turned around and sent
- them a second letter. And, in that second letter, Thompson
- 11 was asked to respond and also to send a copy to us.
- Well, a Mrs. Thompson, Gail Thompson is her name,
- did respond, and in it, she said that the radios had been
- 14 discontinued for more than two years, but that they wanted
- 15 to retain their license, that they had considerable value in
- 16 the licenses and would still want to be able to use the
- 17 radios.
- 18 Well, we received her letter. I understood,
- 19 certainly, where she was coming from. It wasn't my desire
- 20 to take away something of value to them. So, I contacted
- 21 Mrs. Thompson and said, we can provide repeater service to
- you. You'll need to sign off your old license like I talked
- 23 to you some months previously, but we'd be glad to provide
- you repeater service for your radio, so you don't lose any
- 25 money from your radio system. She said fine and signed up

- 1 with us.
- Well, I then got a call from Mrs. Thompson about a
- 3 week or ten days later. She received a call from a woman by
- 4 the name of Anne Marie Wypijewski, if I'm pronouncing it
- 5 correctly.
- 6 MR. SCHAUBLE: Wypijewski.
- 7 THE WITNESS: Well, we know who we're talking
- 8 about. Apparently called Mrs. Thompson, and as it was
- 9 relayed to me, the conversation went like this. Mrs.
- 10 Thompson, I'm sorry, but I have to cancel your license,
- 11 because you said it wasn't in operation for more than two
- 12 years. That's the rules. So, what's going to happen here
- is, I'm going to cancel the license at the end of this week.
- Mr. Kay won't know about this for at least a week or more,
- and during that time, you can apply for a new license, and
- 16 get a new license, so you can still use your radios.
- When I heard this --
- 18 BY MR. SHAINIS:
- 19 Q Who told you this?
- 20 A This was Mrs. Thompson. Now, she had no idea,
- 21 really, what she was being told and the significance of it,
- 22 but I sure did. This was equivalent to a judge -- because
- 23 Anne Marie is decision-making staff acting, in fact, as a
- 24 judge, weighing our finder's preference, releasing what
- she's going to do, how she's going to rule, before she

- 1 releases the ruling, to tell Mrs. Thompson how to beat the
- 2 effect of the ruling, to literally take from me that which I
- 3 had reported in good faith to the Commission and had filed
- 4 as a finder's preference. It was, to me, a direct stab at
- 5 me to take away that which I had worked for, that I had in
- 6 accordance with the rules, properly filed and was, in fact,
- 7 an invalid license. She was taking away from me that which
- 8 I had worked for and was doing it without notifying me, and
- 9 that, through my lawyer, I was thoroughly of the opinion it
- 10 was highly improper if not what they call ex parte
- 11 representation made. This wasn't Mrs. Thompson calling in
- 12 to check on something. This was Anne Marie going out of her
- 13 way to tell Mrs. Thompson how to beat James Kay on a
- 14 perfectly legitimate finder's preference and a perfectly
- 15 legitimate report that Mrs. Thompson's license is canceled
- 16 automatically. It was a way of sticking me and to help Mrs.
- 17 Thompson and it just plain was wrong.
- 18 Q Did the Thompsons eventually apply for these
- 19 facilities?
- 20 A Because Mrs. Thompson already had made a deal with
- 21 me, and had signed a contract, part of which was to cancel
- 22 her own license, she did not apply. I, however, did.
- 23 Q Has that application been granted?
- A No, the Commission is still sitting on it.
- Q How many years is this, now?

- 1 A That was filed for in, I believe, April or May of
- 2 1994. So, it's been on hold now for over four and a half
- 3 years.
- 4 To summarize what I said, if I can't trust the
- 5 Commission to play by the rules and maintain
- 6 confidentiality, but going out of their way to make
- 7 telephone calls to tip people off how to beat me, with pre-
- 8 release of decision material, how can I trust them?
- 9 Q In that same exhibit, Bureau Exhibit 4, if you'd
- 10 look at page two and page three, that again is the letter
- that is also contained in Bureau Exhibit 1?
- 12 A Yes.
- 13 Q And, look at the paragraph (1), do you see that?
- 14 List alphabetically the call signs.
- 15 A Yes.
- 16 Q Explain, please, for the record why it would be
- 17 extraordinarily difficult, if not impossible, to supply the
- 18 information in that manner.
- 19 A I don't keep my licenses or any customer records
- 20 by call sign.
- 21 Q Do you have any understanding that you are
- 22 required to keep your records by call sign?
- 23 A No, I don't believe there's any regulation
- 24 whatsoever to keep it by call sign.
  - 25 Q You have reviewed the Commission's regulations, is

- that correct, since you've been a licensee?
- 2 A Yes.
- 3 Q You periodically review them, is that correct?
- 4 A Yes.
- 5 Q You subscribe to the Commission's rules or you get
- 6 the Commission's rules on a periodic basis?
- 7 A For quite awhile, I subscribed to Pike and Fischer
- 8 and I also regularly bought copies of the rule book.
- 9 Q You believe you're conversant in the Commission's
- 10 rules?
- 11 A Those parts that directly affect an operation.
- 12 Q And, you know of no rule that requires you to keep
- information by licensee names, is that correct? By call
- 14 sign, I'm sorry?
- 15 A No, I've always kept them by frequency or system.
- 16 O You indicated that there was computer damage --
- 17 CHIEF JUDGE CHACKIN: You may want to expand on
- 18 why it would be extraordinarily difficult to provide the
- 19 information the Commission sought, since you don't keep your
- 20 files by call sign.
- THE WITNESS: What we'd have to do, what I did
- 22 have to do for discovery involved literally taking five
- 23 separate huge file drawers out, opening each folder out one
- 24 at a time, locating the most current copy of the license,
- 25 photocopying it, doing this through every folder that I had,

- which were hundreds, and then sitting down and manually
- 2 putting them in an alphabetical sequence, and that took
- 3 several hours.
- 4 BY MR. SHAINIS:
- 5 Q And, at the time of this letter, why didn't you do
- it at that time, the methodology you just discussed?
- 7 A Well, this is when we're in total disarray. I had
- 8 almost no staff available and I had almost no time myself
- 9 available to do it. It's the type of thing that with the
- 10 computer system the Commission had, they only need to stick
- 11 my name in. They could have kicked the whole thing out in a
- 12 matter of seconds. They already had it. For me, it would
- 13 take hours. For them, they kicked it out in seconds. They
- 14 know what my name is.
- MR. SHAINIS: Just a minute.
- 16 (Pause.)
- 17 CHIEF JUDGE CHACKIN: Would you explain to me what
- 18 do you mean, the Commission could have kicked it out in
- 19 seconds?
- THE WITNESS: They enter in licensee names into
- 21 their computer and a search for all licenses issued to, and
- 22 everything I have is under, is either directly under my name
- or my corporate names, which the Commission is well aware
- of. I don't have any secret hidden licenses somewhere that
- they don't know about it. There's nothing secret or hidden.

- 1 I've always put my name all over everything I did.
- 2 CHIEF JUDGE CHACKIN: I assume the Bureau is not
- 3 going to put on anybody to testify as to why if it was that
- 4 simple to obtain this information, why they sought it from
- 5 Mr. Kay?
- 6 MR. KNOWLES-KELLETT: Your Honor, as it says in
- 7 the HDO, we didn't know the names he was operating under.
- 8 CHIEF JUDGE CHACKIN: You didn't ask him for that.
- 9 You asked him to do a call sign listing. The question is,
- 10 you had, at least under Mr. Kay, and you certainly, based on
- the information in the designation order, you had
- 12 allegations that he was operating under all these different
- 13 names.
- 14 MR. KNOWLES-KELLETT: Yes, and we didn't know
- 15 which ones he was, in fact --
- 16 CHIEF JUDGE CHACKIN: Presumably, you could have
- 17 obtained all this information very simply by the
- 18 availability of materials you had in your computers?
- MR. KNOWLES-KELLETT: I think you're not
- 20 understanding it, Your Honor. We cannot tell who operates
- Oat Trunking Group, for example. Mr. Kay did not sign Oat
- 22 Trunking Group. Subsequently, Mr. Kay told us that he, in
- 23 fact, is the sole owner of Oat Trunking Group, just as an
- 24 example. So, we could tell from our computer what Oat
- 25 Trunking Group had, but we couldn't tell that that was Mr.

- 1 Kay's corporation.
- 2 CHIEF JUDGE CHACKIN: But, you could have, at
- least, obtained the call signs and license names and all his
- 4 facilities operated by him?
- 5 MR. KNOWLES-KELLETT: No, exactly not.
- 6 MR. SCHAUBLE: We could have determined what in
- our records were call signs owned by him. Owned by him.
- MR. KNOWLES-KELLETT: Licenses in Kay's names,
- 9 ves.
- 10 CHIEF JUDGE CHACKIN: You could have done that?
- MR. KNOWLES-KELLETT: Yes.
- 12 CHIEF JUDGE CHACKIN: Then, you could have limited
- 13 your inquiry, presumably, to ask him about any other names
- that he operated under, and then obtain that information?
- 15 That could have been done very simply, could it not?
- MR. KNOWLES-KELLETT: Your Honor, asking for 150
- 17 call signs is not so onerous.
- 18 CHIEF JUDGE CHACKIN: Well, it may be, if he
- 19 claims that you maintained the records.
- 20 MR. KNOWLES-KELLETT: Okay, he didn't tell us that
- 21 he had trouble maintaining his records, Your Honor. He told
- 22 us he wanted immunity.
- 23 CHIEF JUDGE CHACKIN: All right. Go ahead,
- 24 counsel.

25

1	BY MR. SHAINIS:
2	Q Mr. Kay, returning once again to the January 31,
3	1994 letter, the totality of the information the Commission
4	requested in that letter, I just want to make sure I
5	understand and the record is clear, what were the obstacles
6	in providing that?
7	A The only way I can really describe it is, when we
8	ultimately did do it in discovery, it took more than three
9	staff persons almost three months doing nothing but this,
10	not to mention easily if not 40 to 60 hours of my own
11	personal time to comply and to compile the information. It
12	was in discovery, we produced like 38,000 photocopies.
13	We ruined a couple of copiers in the process, and even for
14	the extent that discovery was somewhat larger than the
15	initial 308(b) request, I don't think that would have
16	reduced our burden by more than 2,000, 3,000, maximum 4,000
17	pages of documents.
18	So, it still would have been well in the 30,000's
19	of copies of documents that had to be produced. We did this
20	after we had more or less put the company back in order
21	after the earthquake. And, it severely hurt my business
22	doing that, taking that much staff away from what should
23	have been their duties.
24	During the time of the earthquake, with the place
25	in shambles, it was absolutely impossible. I had no staff,

- 1 no availability. Everything was total disarray. It was
- 2 impossible.
- Q Please refer to your Exhibit 5.
- 4 A Yes.
- 5 Q And, that is a May 17, 1994 letter from your
- 6 counsel to Mr. Riley Hollingsworth. On page one, in the
- 7 third paragraph, Mr. Brown states, "Since the Commission
- 8 cannot possibly require 50 copies for its own internal use,
- 9 the only reasonable conclusion is that the Commission
- 10 intends to make further circulation of Mr. Kay's response
- 11 beyond the Commission." Do you see that?
- 12 A Yes.
- 13 Q Did you ever receive a response to that statement
- 14 from the Commission?
- 15 A No, to this day, the Commission has yet to explain
- 16 what it needed 50 copies for.
- 17 O I'd like you to refer to Bureau Exhibit 6, please,
- 18 which is a May 20, 1994 letter addressed to Dennis Brown
- 19 from Riley Hollingsworth. Do you see that?
- 20 A Yes.
- 21 Q Did you read that letter on or about May 20, 1994?
- 22 Was it provided to you?
- 23 A It would have been provided to me and I either
- 24 read or scanned it.
- 25 O You either what?

- 1 A I either scanned it or read it.
- 2 Q Okay.
- 3 CHIEF JUDGE CHACKIN: Did you say you did not read
- 4 it?
- 5 THE WITNESS: No, I said I would have received it
- 6 and I either scanned through it or read thorough it. I'm
- 7 sure I didn't go through it word by word, analyzing it.
- 8 CHIEF JUDGE CHACKIN: All right.
- 9 BY MR. SHAINIS:
- 10 Q The reason, if I understood you correctly that you
- did not go through it word by word to analyze it, what would
- 12 be the reason for that?
- 13 A I had assigned the task to my attorneys to deal
- 14 with the Commission, to explain to them the situation we
- were in, and they were responding to it.
- 16 Q And, one question about the computer system in
- 17 place at the time of the January 31 letter from the
- 18 Commission. Was the computer for information retrieval?
- 19 Was the program for information retrieval?
- 20 MR. SCHAUBLE: Objection. I'm not sure I
- 21 understand what the question means.
- 22 CHIEF JUDGE CHACKIN: I'll overrule the objection.
- THE WITNESS: The purpose of our computer was to
- 24 generate bills, to create accounting records, cash journals,
- 25 accounts receivable and last bills. The purpose was for

- 1 billing customers automatically and efficiently, to keep
- 2 track of their payments. More than anything else, that was
- 3 its purpose, was for billing.
- 4 BY MR. SHAINIS:
- 5 Q Was it used to retrieve information concerning
- 6 customer configurations?
- 7 A It could to a degree. We had for our convenience,
- 8 on many of the accounts, had a frequency information as to
- 9 what frequencies they were on, but it was by no means
- 10 complete. As a quick reference as to where a customer was,
- 11 it was useful. But, we didn't -- the computer was not the
- 12 source of information for detailed information on the
- 13 customers. That was always obtained from the hard files.
- 14 The computer did not have anywhere near all the
- information necessary to fully --
- MR. SHAINIS: Thank you. Just a moment, Your
- 17 Honor.
- 18 (Pause.)
- 19 BY MR. SHAINIS:
- 20 O Mr. Kay, could you please turn to Bureau Exhibit
- 21 16 and look at page three, please? Do you have that in
- 22 front of you?
- 23 A Yes.
- Q If you look at the first sentence of that
- paragraph, it states, "It is possible that by inquiring of

- 1 his hundreds of customers, Kay could ascertain the requested
- 2 information." Could you explain what you meant by that
- 3 statement?
- 4 A Well, first, this is my attorney's wording, not
- 5 mine. My best guess at what he meant is that by contacting
- 6 each and every one of our customers and requesting the
- 7 information that they had in the form of sales invoices,
- 8 service invoices from their purchases of radios, we could
- 9 determine how many units they had in operation and for what
- 10 period of time.
- 11 Many of my repeater customers were not sold their
- 12 radios by my own sales and service company, but were, in
- fact, sold by other dealers and therefore, I would not have
- in my possession any of their sales invoices, service
- 15 invoices or installation invoices relating to the physical
- 16 radios themselves.
- 17 But, conceivably, if the customers were still in
- 18 business and retained their invoices from their servicing
- dealer, we could have obtained copies of it and been able to
- 20 supply the information that the customer had that we did
- 21 not. It would have been a monumental task, because we would
- 22 have had to contact probably close to 1,000 customers and
- ask if they had records and if they'd be willing to share
- 24 copies of them with us.
- 25 Q Now, you indicated that you had received other

- 1 letters from the Commission in the past since you'd been a
- licensee, prior to the letter that has been contained in
- 3 your Exhibit 1.
- A Dozens of communications, possibly 100 or 200.
- 5 Many.
- 6 Q And, could you explain in general terms the
- 7 difference in the past letters you got from the Commission
- 8 and the letter that is contained in your Exhibit 1?
- 9 MR. SCHAUBLE: Objection, relevance.
- 10 CHIEF JUDGE CHACKIN: Overruled.
- 11 THE WITNESS: All previous inquiries that I recall
- were very specific to a point. What is the configuration
- with this particular station by call sign or at this
- 14 location? When did you construct call sign WNB, whatever?
- 15 A call sign, or please tell us how you plan to share this
- 16 frequency with other users, revoking current users on this
- 17 frequency? Everything was very specific, to the point, and
- 18 exacting in its detail.
- 19 The 308(b) letter of January 31, 1994 was
- 20 extremely broad, very non-specific. It asked for everything
- 21 about everything on anything. It was completely different
- than anything I'd ever received or seen before.
- 23 MR. SHAINIS: Your Honor, I would like to approach
- 24 the witness, if I might?
- 25 CHIEF JUDGE CHACKIN: All right.

(Pause.)
BY MR. SHAINIS:
Q Mr. Kay, I'm showing you a piece of paper that
comes from the Bureau's Statement of Readiness for Hearing.
MR. KELLER: Just for the record, that was a
pleading filed in this docket on June 3, 1998.
MR. SCHAUBLE: And, for the record, could you
refer to the page you're referring to?
MR. SHAINIS: Page seven.
BY MR. SHAINIS:
Q And, Mr. Kay, have you completed your review?
A Yes.
Q Paragraph 14, which is what I'd like you to
concentrate on
MR. SCHAUBLE: Your Honor, just a preliminary
inquiry. We did not go into this document. Is this beyond
the scope of the Bureau's direct examination?
CHIEF JUDGE CHACKIN: Well, the fact that you
didn't go into the document has nothing to do with the fact
that you dealt with the subject matter in question. I
don't' know where this is going. This is cross-examination.
I'll permit it.
If you feel that it goes beyond any questions that
you asked, any areas you covered, although it seems to me
you covered every area imaginable, you can make an

- 1 objection. Go ahead, counsel.
- 2 BY MR. SHAINIS:
- 3 Q Thank you. Mr. Kay, paragraph 14 of this page
- 4 states, "The Bureau intends to present evidence that Kay did
- 5 not construct stations..." and they list a series of call
- 6 letters. I'd like to go through and I'll read the call
- 7 letters to you, and could you tell me whether the station
- 8 was timely constructed or not?
- 9 CHIEF JUDGE CHACKIN: Is there an issue still in
- 10 this hearing on that?
- MR. SCHAUBLE: Yes, Your Honor, there is an issue
- 12 as to --
- 13 CHIEF JUDGE CHACKIN: All right --
- MR. SHAINIS: My problem is, Your Honor, I don't
- 15 believe the Bureau has addressed the issue.
- MR. KELLER: Or, at least, it's not apparent how
- 17 it's been addressed.
- 18 MR. SHAINIS: Right, right.
- MR. KELLER: So, we feel we've got to cover all
- 20 the bases.
- 21 CHIEF JUDGE CHACKIN: Unless the Bureau --
- MR. SHAINIS: Unless the Bureau wants to concede
- that they didn't present any evidence on this?
- 24 MR. KNOWLES-KELLETT: Well, we presented the
- 25 evidence we thought was there, that we described in the

- 1 Statement of Readiness for Hearing.
- CHIEF JUDGE CHACKIN: All right. Go ahead with
- 3 your questions.
- 4 BY MR. SHAINIS:
- 5 Q Station call letters W, P as in Paul, E as in
- 6 Edward, E as in Edward, 253, was that station timely
- 7 constructed?
- 8 A Yes, at both authorized locations.
- 9 Q And, how do you know that?
- 10 A Because we had existing facilities there,
- operating as a community repeater for the customer in
- 12 question, for who we applied for that station was providing
- service to before and after grant of this license.
- 14 Q So, at the time of the grant, it was already
- 15 constructed?
- 16 A Yes, it was.
- 17 O Next call letter is W-I as in Israel, K as in
- 18 King, 726. Was that station timely constructed?
- 19 A Yes, it was.
- 20 Q How do you know that?
- 21 A We had a lease at Sierra Peak at the TLF Building
- 22 and we installed all the repeaters on a timely basis that
- 23 were going into Sierra Peak. Continuously had a lease from
- 24 well before any of these grants. The first step, the
- 25 Meridian Building, and then at the TLF Building.

- 1 Q The next one is WIK 896. Was that timely
- 2 constructed?
- 3 A Yes, it was.
- 4 Q How do you know that?
- 5 A That was also at Sierra Peak.
- Q And, therefore there was a lease, is that what
- 7 you're saying?
- 8 A Correct, our leasing goes back to, I believe,
- 9 1987, and all of these grants, the earliest is like 1989 or
- 10 1990 or 1991. We were continuously on that hill with
- 11 community repeaters and private carriers from well before
- 12 any of the grants in question here.
- 13 Q Our next, WIK 664, was that timely constructed?
- 14 A Yes, it was.
- 15 Q How do you know that?
- 16 A It was also at Sierra Peak.
- 17 O WIL 260.
- 18 A Same.
- 19 Q Thank you. Same that was at Sierra Peak and same
- 20 that was timely constructed?
- 21 A Yes.
- 22 O WIK 983?
- 23 A Was at Sierra Peak and was timely constructed.
- 24 O WIL 469?
- 25 A Was at Sierra Peak and timely constructed.

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- 2 A I'm confused on that license as to how it's on
- 3 here, because it had gone through several modifications.
- 4 Initially I believe it was an assignment of authorization
- from a customer that was constructed at Lukens Mountain and
- 6 it was constructed there well within its -- it was
- 7 constructed by a customer that had been assigned to me.
- 8 Subsequently, a station was added at Sierra Peak
- 9 and that station was timely constructed. So, all three
- 10 separate locations, depending upon the modification that
- they're looking at on this call sign were all constructed on
- 12 a timely basis. I'm really confused why they put this one
- 13 on there at all.
- 14 O All right. WIK 875?
- 15 A Constructed at Sierra Peak and timely.
- 16 O WIK 287?
- 17 A Constructed at Sierra Peak on a timely basis.
- 18 Q WIK 374?
- 19 A Constructed at Sierra Peak on a timely basis.
- 20 O WNJL 306?
- 21 A That was constructed at Santiago Peak in either
- January or February of 1988 in the Meridian Building, where
- 23 I initially did my installation on Santiago Peak, the
- 24 initial installations, a memory I will never forget by
- 25 getting a flat tire 20 miles back in the middle of nowhere.

- 1 I do remember that construction very well, thank you. It
- 2 was constructed very much timely at Santiago Peak.
- 3 O WNXW 487?
- 4 A It has two stations on it, at Heaps Peak and
- 5 Santiago Peak. Since it's the business radio service,
- 6 they're both primary. Both were constructed on a timely
- 7 basis at the proper locations.
- 8 Q Thank you. Mr. Kay, would you please explain for
- 9 the record your normal practices in constructing a station
- 10 if it's not already constructed at the time you receive the
- 11 license?
- 12 A We oftentimes were preconstructing stations. We
- would apply for a license, we knew we were going to put it
- 14 there and would, in fact, install the hardware, tune it,
- 15 test it and turn it off electronically. It was electrically
- 16 energized. It was fully capable of operation but was turned
- 17 off by remote control so that it could not function until a
- 18 grant was authorized to use the equipment.
- When we were actually constructing a new station
- and did not have it already installed by the time of grant,
- 21 we'd already made plans to do so and usually had equipment
- 22 installed within two months, three months most after the
- grant of a license. We didn't dally about our construction.
- 24 We had too much need for it.
- Q Would it be safe to say you had a financial

- 1 incentive to get these things constructed as quickly as
- 2 possible?
- A The sooner we have it in operation, the sooner we
- 4 can put paying customers on it. So, yes, very much a
- 5 financial incentive.
- 6 Q When you received a license, did you somehow
- 7 calendar the eight month period?
- 8 A Not really. We'd either had it already done,
- 9 because we knew it was pending, or on construction, if we
- went and did it on 800 MHz, it wasn't already done for when
- granted, I'd make a note, usually on just a scrap paper,
- 12 yellow legal paper or something, that installed certain
- frequency at a hilltop on a certain day, and toss it in the
- 14 frequency file. And, when I then subsequently received a
- 15 800A letter, I would take out the note, fill out the 800A
- 16 letter and send the 800A to the Commission, keep a copy for
- my file and discard the note.
- 18 O What is an 800A letter?
- 19 A After grant of a new 800 MHz facility that
- involved a base station facility, the Commission, somewhere
- 21 between nine months and a year after the grant of the
- 22 license, would send a letter that basically reads, "Dear
- 23 Licensee: On certain dates, you are granted the licensed
- 24 call sign, whatever, for these facilities. Please tell us
- 25 what and where your facility was constructed, put your

- 1 coordinates down here, date of construction," and return it
- 2 to them. Or, if it's not constructed, so indicate. It's a
- 3 form letter.
- 4 Q Mr. Kay, would you please refer to your Exhibit
- 5 19? And, this is a pleading that was filed, it's Further
- 6 Answer to Interrogatory 4 of Wireless Telecommunications
- 7 Bureau's First Set of Interrogatories by James A. Kay, Jr.
- 8 A Yes.
- 9 Q After this was submitted, to the best of your
- 10 knowledge, did the Bureau ever make any follow up request
- 11 for information?
- 12 A They did not.
- 13 (Pause.)
- 14 CHIEF JUDGE CHACKIN: What are you giving the
- 15 witness?
- 16 MR. SCHAUBLE: Volume 329 to 345. Counsel will be
- directing him to Exhibits 339 and 341.
- BY MR. SHAINIS:
- 19 Q Mr. Kay, would you look at Exhibit 339, please,
- 20 Bureau Exhibit 339, that is?
- 21 A Yes.
- 22 Q This is entitled Radio System Management and
- 23 Marketing Agreement, is that correct?
- 24 A Yes.
- Q And, it's dated October 28, 1994, between you and